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Confidential Position Overview

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The ASLON Group is conducting a search for a Director of Global Supply Chain for a leading supplier of specialty materials used in thin film deposition and semiconductor packaging applications. This well established company is based in Buffalo, New York with manufacturing facilities across the US as well as in Europe and Asia.

**COMPANY** A unique combination of innovative culture, metallurgical expertise and lean cost structure make our client the premier choice for engineered materials, from R&D programs through full production. The company has been in an acquisition phase for the last decade which has helped round out its product offering to include precious, non-precious and specialty metals, ceramic materials and powders.

**OPPORTUNITY** Our client is looking for a Director of Global Supply Chain to become a part of its senior management team, whose vision is to leverage their manufacturing and innovation strategies to provide the highest value to their customers around the globe. The company's goals are to lead the way in niche markets while focusing on emerging new technologies. This position will play a critical role in the globalization of their supply chain by focusing on purchasing and logistics more strategically. The challenge will be a mandate to give structure and methodology while centralizing both purchasing and logistics on a worldwide basis.

**RESPONSIBILITY** The Director of Global Supply Chain will report to the Chief Operations Officer and will be challenged to develop strategic procurement and logistics, policies, plans, objectives and programs designed to maintain sound business relationships between the Company and its suppliers. The Director will be responsible for implementing a global supply chain model which will put structure to both procurement and logistics. He/she will oversee the procurement of direct and indirect materials and drive cost reduction/savings.

**QUALIFICATIONS** The preferred candidate will have at least 10 to 15 years of Purchasing and Supply Chain management experience including the diversity of capital equipment, fabrications, service contracts and general commodities purchases for a manufacturing corporation. A minimum of 5 to 7 years in a management capacity is also required and several of those years will be sourcing from Asia. Also a strong knowledge of SAP or large ERP system implementation is preferred. The new Director will be an effective communicator with proven presentation and excellent negotiation skills. A bachelor's degree is required for this position and a Master's degree is preferred. CPP or CPPM certification is a plus. An attractive compensation package of base salary and bonus will be offered to the final candidate.

*The ASLON Group ([www.aslongroup.com](http://www.aslongroup.com)) is a leading integrity-based retained search firm focused on identifying, assessing and delivering world class leaders*